



## PRESS RELEASE

### **GOTTWALD ANNOUNCES ORDER INTAKE OF 24 MOBILE HARBOUR CRANES AS OF END OF APRIL 2003**

#### **LEADING PORT OPERATOR HUTCHISON PURCHASES TWO HMK 300 E MOBILE HARBOUR CRANES**

Düsseldorf (Germany), 8 May 2003 – The German supplier of both Harbour Cranes and integrated terminal solutions, Gottwald Port Technology, has started the year 2003 successfully. During the year's first four months as of the end of April the company sold 24 Mobile and Portal Harbour Cranes. The reference list includes eight cranes of the EG series, the four-rope crane product line for professional bulk handling. The remaining sixteen units were ordered from the standard two-rope crane portfolio and will be implemented in multi-purpose terminals for the handling of containers, bulk materials and general cargo.

Fourteen Mobile and Portal Harbour Cranes were purchased by European companies. Two HSK 260 EG units were delivered to the French Port of Bordeaux, additional orders came from Belgium, Croatia, Finland, Italy, Portugal, Spain, Turkey and the United Kingdom.

#### **Orders from all over the world**

The remaining orders originated from outside Europe. Gottwald Port Technology received two orders from Brazil. In both cases, HMK 330 EG units were required making these cranes the first units for professional bulk handling with Gottwald Mobile Harbour Cranes in the whole of Latin America. Indonesia, Iran, Korea, Malaysia and the Bahamas were the remaining destinations outside Europe. The most popular crane to date has been the HMK 300 E (nine units), followed by the HMK 260 E (six units).

### **Hutchison purchases two HMK 300 E bestsellers**

Two of a total of nine HMK 300 E units sold so far in 2003 were delivered to the Bahamas. Hutchison Port Holding with its headquarters in Hong Kong purchased these Mobile Harbour Cranes, whereas Freeport Container Port Ltd. operates both cranes after the successful commissioning in late February 2003.

The HMK 300 E Mobile Harbour Crane is the successor of the model HMK 280 E. It is a universal crane for larger-sized, e.g. panamax and post panamax vessels, providing higher lifting capacities at greater radii. The crane is capable of handling any fully laden 40 ft. container in a remarkable operating window of 13 container rows across the vessel and five lengthways along the vessel without any need for re-positioning in relation to the ship.

### **Special features for the Bahamas**

The two HMK 300 E Mobile Harbour Cranes supplied to the Bahamas include three twin-lift spreaders and offer some remarkable special features. Their towers were extended by 5 m beyond the usual height in order to allow a better sight of the ships. Since the luffing cylinder is also mounted 5 m higher, the cranes now can handle six containers stockpiled on deck. "Additionally", Gottwald Port Technology's Regional Sales Manager Andreas Moeller comments, "both cranes have been equipped with the most advanced telediagnostic system which simplifies service considerably".

"Furthermore", Moeller pointed out, "Freeport Container Port Ltd. was provided in a remarkably short delivery time. Gottwald Port Technology was able to supply and commission the two Mobile Harbour Cranes simultaneously within only 14 weeks: in November 2002 both HMK 300 E cranes were ordered, in February 2003 the two units were put into action".

In order to achieve such record time Gottwald Port Technology took advantage of its advance order programme. Under this programme, Gottwald pre-manufactures Mobile Harbour Cranes, and, if necessary, modifies these units with regard to specific customer needs. Furthermore, in this particular Bahamas Case, all the major crane components were delivered from the company's headquarters in Düsseldorf to its service hub in Antwerp, Belgium. Here both cranes were fully erected and pre-commissioned before being transported to Freeport by Ro-Ro ship.

In order to facilitate the initial phase of operation Gottwald Port Technology sent a service technician to Freeport Harbour. The expert is currently providing advise on site. This support helps to cope with problems and to become acquainted with the handling of the cranes.

Andreas Moeller summed up: "The order from Hutchison is all the more pleasing for Gottwald Port Technology because the Freeport terminal has, until now, exclusively used ship-to-shore cranes. The decision to use our HMK 300 E cranes is clear recognition of Mobile Harbour Cranes as fully accepted container handling equipment for professional operators."

### **About Gottwald Port Technology**

Gottwald Port Technology GmbH, located in Düsseldorf/Germany, is the world`s leading supplier of Mobile Harbour Cranes (HMK series). The company provides a comprehensive line of Mobile Harbour Cranes with lifting capacities of up to 120 tonnes and radii of up to 56 m, including the recently introduced range of rail-mounted Portal Harbour Cranes (HSK series). Through its Automated Port Technologies Division, a multitude of services for terminal operators are available. These services range from conceptual design and operational layout over basic engineering of equipment and systems to Automated Guided Vehicles and Automated Container Stackers. In 2002 the company sold 66 Mobile Harbour Cranes worldwide.

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