

Press Release

Gottwald Port Technology Commissioned Two Mobile Harbour Cranes at Hamburg's O'Swaldkai

Düsseldorf (Germany), 22 October 2003 – Earlier this year, Gottwald Port Technology, the world's leading supplier of Mobile Harbour Cranes, secured a contract from HHLA Frucht- und Kühlzentrum GmbH to supply two HMK 90 E Mobile Harbour Cranes. Following the order, both cranes were commissioned on 30 September at O'Swaldkai in the Port of Hamburg.

HHLA Frucht- und Kühlzentrum GmbH – a subsidiary of Hamburger Hafen- und Lagerhaus-Aktiengesellschaft (HHLA) –, running Hamburg's fruit terminal, has ordered two leading-edge HMK 90 E Mobile Harbour Cranes from Gottwald Port Technology to enhance handling capacity and therefore to enable faster discharging of vessels loaded with bananas and other fruits on pallets.

“The new Mobile Harbour Cranes from Gottwald Port Technology, said Operations Manager, Achim Nachtwey, “will help us to improve our productivity as well as the quality of our customer service.”

"We are very happy about this order", said Heinz-Günter Hippler, Gottwald's Regional Sales Manager in charge of Germany and certain parts of Eastern Europe. "Clearly", Hippler pointed out, “the decision of HHLA Frucht- und Kühlzentrum GmbH in favour of our cranes is a reflection of our good reputation and the quality Gottwald Port Technology is offering its customers not only in Germany, but around the globe.”

Gottwald Port Technology offers a wide range of Mobile Harbour Cranes with lifting capacities of up to 120 tonnes and radii of up to 56 meters. The HMK 90 E is a 30-tonne crane and relies on a diesel-electric drive. This drive guarantees one-of-a-kind reliability and good efficiency. The crane is ideally suited to handle palletized cargo including fruit pallets. Furthermore, the HMK 90 E is the right choice to handle timber bundles and bulk material with a motor grab in maritime and river ports.

About Gottwald Port Technology

Gottwald Port Technology GmbH, located in Düsseldorf (Germany), is the world's leading supplier of Mobile Harbour Cranes (HMK series) and rail-mounted Portal Harbour Cranes (HSK series). Through its *Automated Port Technologies Division*, a multitude of services for terminal operators are available. These services range from conceptual design and operational layout over basic engineering of equipment and systems to Automated Guided Vehicles and Automated Container Stackers. In 2002, the company sold 66 Mobile Harbour Cranes worldwide.

With the launch of its Wide Span Gantries at the beginning of 2003, Gottwald has taken another stride along the path to becoming a supplier of the full range of port technologies and has thus demonstrated once again its commitment to healthy growth. The company presently has a workforce of around 650 employees in Düsseldorf and the turnover for the financial year 2002/2003 (as of 30 September) is €183 million.

About HHLA Frucht- und Kühlzentrum GmbH

HHLA Frucht- und Kühlzentrum GmbH is a subsidiary of Hamburger Hafen- und Lagerhaus-Aktiengesellschaft, the leading company in the Port of Hamburg. Fruit handling by HHLA Frucht- und Kühlzentrum GmbH at O'Swaldkai is approximately 620,000 – 670,000 tonnes per year. HHLA Frucht- und Kühlzentrum GmbH's fruit handling terminal at the O'Swaldkai is one of the most important facilities of its kind in Northern Europe.

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