



## **PRESS RELEASE**

### **THE CONTINUING SUCCESS STORY OF THE GOTTWALD HMK 300 E IN BRAZIL**

#### **MOBILE HARBOUR CRANE NOS. 9 AND 10 FOR BRAZIL – DESTINATION: PORT OF PECEM IN BRAZIL**

Duesseldorf, 3 February 2003 – Gottwald Port Technology, Germany, has sold yet another two 100-tonne HMK 300 E Mobile Harbour Cranes to Brazil. The two cranes were commissioned in November 2002 and are operated by CTO – Ceará Terminal Operations in the Port of Pecem. Including the two new cranes, Brazilian customers will now have 10 Gottwald Mobile Harbour Cranes in operation, five HMK 280 E's – the forerunner of the HMK 300 E – and five HMK 300 E's.

#### **Special features for Brazil**

Compared to its HMK 280 E predecessor, the HMK 300 E Mobile Harbour Crane is the strongest in its class and provides higher lifting capacities at greater radii. This allows greater operation flexibility without repositioning of the crane. On large-sized vessels, this crane can even handle containers located in the 16<sup>th</sup> row.

The cranes being supplied to Brazil have been equipped with an additional 5 m long tower extension to provide a higher cab viewing position, meeting the requirements for handling cargo on large vessels. "We are convinced that CTO – Ceará Terminal Operations has chosen the best option currently available in Mobile Harbour Crane technology. Since both cranes will mainly discharge at gearless vessels with 15 rows of containers from the major customer Maersk that dock at the Port of Pecem, CTO decided to buy two HMK 300 E cranes. In particular, the Gottwald tower extension adaptation means that CTO is ideally prepared for future requirements" stated Patricio Junior, the General Manager of CTO – Ceará Terminal Operations.

### **World champion in its class**

The past 12 months, in particular, have been crowned with success for the German manufacturer and its HMK 300 E Mobile Harbour Crane: In Brazil alone, Gottwald was awarded five contracts for this specific crane.

Gottwald's Regional Sales Manager Rainer Buessing is certain "that the HMK 300 E is optimally suited to meeting the requirements of international stevedoring companies. Based on our many years of experience with the HMK 280 E, we have designed the HMK 300 E with a new steel construction. As a result the crane is classified in a higher category and has a longer service life. We, therefore, anticipate a positive sales trend over the next few years."

### **About Gottwald Port Technology**

Gottwald Port Technology, located in Duesseldorf/Germany, is the world's leading supplier of Mobile Harbour Cranes (HMK series). The company provides a comprehensive line of Mobile Harbour Cranes with lifting capacities of up to 120 tonnes and radii of up to 56 m including the recently introduced range of rail-mounted Portal Harbour Cranes (HSK series). Through its Automated Port Technologies Division, a multitude of services for terminal operators are offered. These services range from conceptual design and operational layout over basic engineering of equipment and systems to Automated Guided Vehicles and Automated Container Stackers. In 2002, the company sold 66 Mobile Harbour Cranes worldwide.

### **For further information:**

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