



## **PRESS RELEASE**

### **BULK ORDER FROM RUSSIA BOOSTS GOTTWALD HSK SALES**

#### **RUSSIAN HARBOUR NOVOROSSIYSK BECOMES ONE OF GOTTWALD PORT TECHNOLOGY'S BEST CLIENTS WORLDWIDE**

Duesseldorf, 6 January 2003 – Having bought six new Gottwald cranes at a time the Novorossiysk Commercial Seaport (NCSP) soars to one of Gottwald's best clients in the world. The existing three HMK 170 EG, two HMK 280 E and one HMK 260 E together with the recently ordered HMK 170, 280 and four HSK 170 EG amount to remarkable 12 Gottwald cranes in operation owned by the Russian harbour Novorossiysk.

"Due to the good experiences we have made with our existing Gottwald Cranes we have decided to rely on Gottwald technology for our expansion of capacity as well." states Vladimir N. Kovbasjuk, the General Director of Novorossiysk.

The harbour in Novorossiysk represents a typical example for a common problem of applying Mobile Harbour Cranes in Eastern Europe. Many quays with railway tracks have been built in a way that conventional Mobile Harbour Cranes in operation hinder trains to pass by on the quay. Being rail-mounted the HSK Cranes earmarked for NCSP solve this problem with a special portal solution so that traffic like trains and lorries can easily pass by underneath the crane. For highest flexibility Gottwald Port Technology offers an additional rubber tire travel equipment for their HSK Portal Harbour Cranes.

"With their special travel gear our HSK-Cranes are not only bound to railway tracks but also ensure a high mobility and availability elsewhere, since they are able to move quickly from one location to another", explains Kovbasjuk, who is the conceptional father of Gottwald's travel equipment solution.

With the four new HSK Portal Harbour Cranes in Novorossiysk Gottwald Port Technology has up to now altogether sold 13 Cranes of the HSK-series worldwide. The HSK models 170, 260, 300 and 360 form a completely new production series combining proven technologies of the HMK Mobile Harbour Cranes with innovative approaches to the rail-mounted portal.

### **About Novorossiysk Commercial Sea Port (NCSP)**

The Joint Stock Company Novorossiysk Commercial Sea Port (NCSP) is the largest Russian port operator handling almost 60 million tons cargo throughput per year. Founded in 1846 the company was privatised in 1992. Now a private enterprise the NCSP operates in the port of Novorossiysk at the Black Sea three major dry cargo docks and the largest oil terminal in Russia.

With the potential as the major Russian gateway NCSP has put strong effort in port modernization in recent years and envisages further expansion of its capacity within the next years.

### **About Gottwald Port Technology**

Gottwald Port Technology GmbH (GPT) is a € 170 million business and is owned by a new holding company, called Demag Holding S.a.r.l based in Luxembourg, in which KKR have a 81 % and Siemens a 19 % stake. GPT is the global leader in Mobile Harbour Cranes for container, bulk and general cargo handling. The company is based in Duesseldorf, Germany, and employs more than 580 people. Through its 'Automated Port Technologies' division, Gottwald Port Technology also offers a multitude of services for terminal operators such as conceptual design, operational layout, basic engineering of equipment and operating systems as well as Automated Guided Vehicles and Automated Container Stackers.

### **For further information:**

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